

InRetail is Part of the Retail Arm of One of Peru's Leading Business Groups



¹ As of June 19, 2013 Note: Selected companies

🔆 InRetail

InRetail at a glance

	Supermarkets	Pharmacies	Shopping Centers	
LTM Q1' 2013 (S/. millions)	Supermercados Peruanos SA	🕑 InkaFarma	REAL ESTATE CORP	PERU CORP
Revenues	3,112	1,634	176	4,881
% of Revenues	63.2%	33.2%	3.6%	100%
Adjusted EBITDA	198	136	93	422
% of Adj. EBITDA	46.4%	31.9%	21.7%	100%
Market position	2 nd	1 st	1 st	
# Stores / Properties	88	610	14	
Sales area / GLA	226,775 sqm	N/A	318,304 sqm	
# Employees	12,954	7,957	366	



Proven track record of profitable growth

Revenues in S/, mm 4,784 **160 EXPANSION STAGE** 1,600 SPSA TURNAROUND PERIOD 3,060 🔆 InRetail I+I InkaFarma Supermercados Peruanos SA 2004 2005 2006 2007 2008 2009 2010 2011 2012 Vivanda Supermercados Peruanos SA Supermercados Peruanos SA - Contraction **I+I** InkaFarma olaza Acquisition of SPSA and Acquisition of Successful SPSA from Interbank launch InkaFarma **I+I** InkaFarma US\$ 460 MM IPO Royal Ahold the Vea Visa credit card Supermercados ruanos SA Agreement SPSA launches Expansion into Aggressive International to open Inkafarma Vivanda and provinces (first expansion of bond placement stores in Plaza Vea Plaza Vea Super stores: Trujillo shopping formats and Chiclayo) centers and supermarkets 🔆 InRetail 🚲 InRetail First mall First power center International First mall opening outside Lima is launched (Pro) bond placement in Lima (Chiclayo) (Primavera - 2001)

InRetail consolidated key financial figures (1/2)





InRetail consolidated key financial figures (2/2)









PERÚ CORP

www.inretail.pe

InRetail IPO Summary

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Transaction Summary

- On October 3rd, 2012 InRetail raised US\$400 million at US\$20 / share
- On October 22nd, 2012 an over-allotment option was fully exercised, raising an additional US\$60 million
- 23 million new shares were issued, representing approximately 22% of common stock
- Shares are trading in the Lima Stock Exchange under the ticker symbol INRETC1
- Use of proceeds are to fund growth plans at our supermarkets and shopping centers segments

Shareholder Structure after IPO

As of December 31, 2012

Shareholders	Shares	(%)
Intercorp and Subsidiaries	73,765,779	71.75%
NG Pharma	6,476,959	6.30%
Float	22,564,581	21.95%
Total	102,807,319	100.00%

By geography:



Allocation breakdown

By type of investor:



8

Stock Price Performance

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(Ticker BVL:INRETC1)



Information as of June 17, 2013 (Price: US\$19.50)

